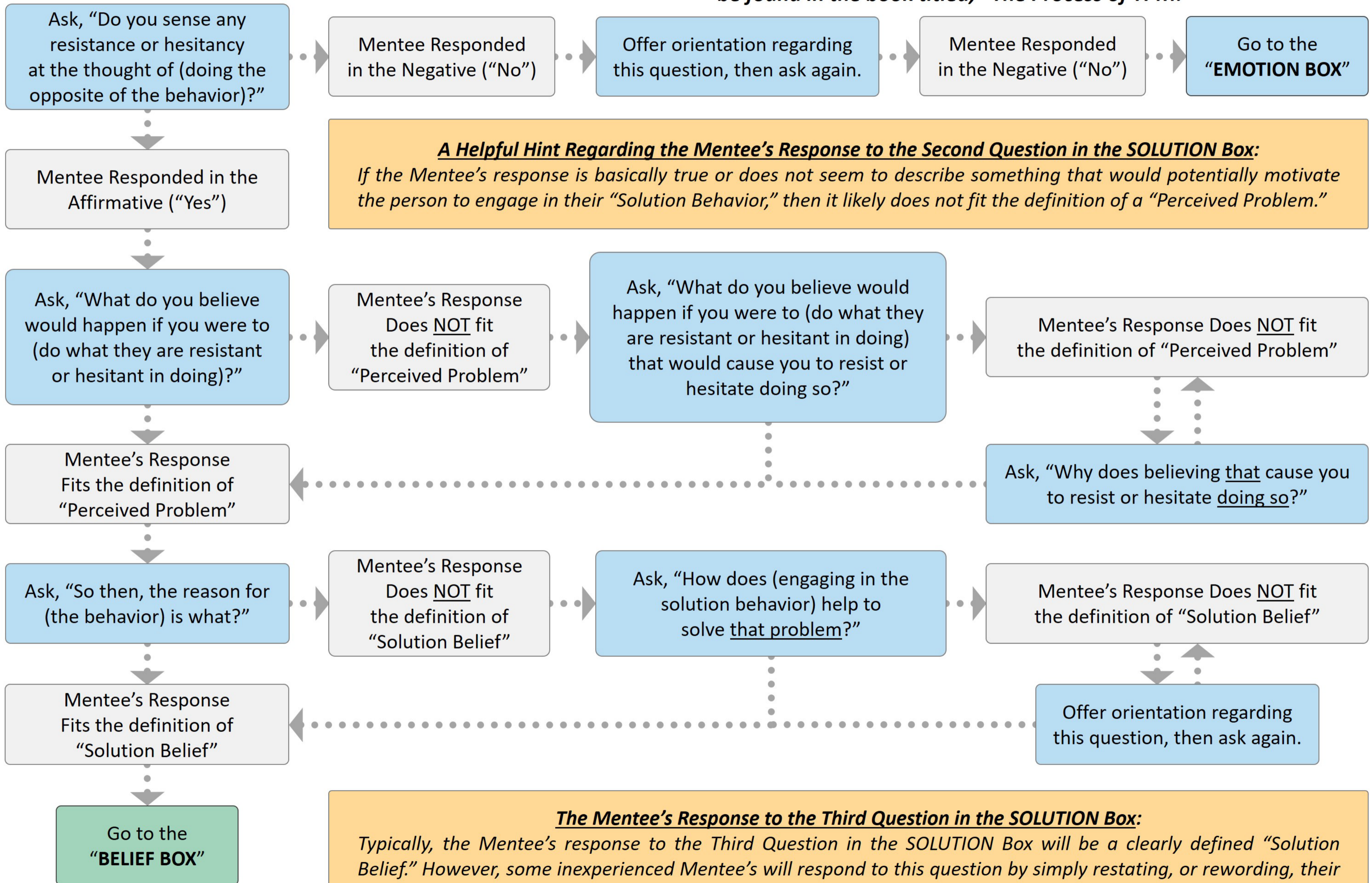


THE SOLUTION BOX "FLOWCHART"

Summarized Instructions:

Beginning in the top-left corner of the flowchart, use the Mentee's most recent response to determine what to do next in a TPM session. **Detailed instruction on what to do while in the SOLUTION Box can be found in the book titled, "The Process of TPM."**



A Helpful Hint Regarding the Mentee's Response to the Second Question in the SOLUTION Box:
If the Mentee's response is basically true or does not seem to describe something that would potentially motivate the person to engage in their "Solution Behavior," then it likely does not fit the definition of a "Perceived Problem."

The Mentee's Response to the Third Question in the SOLUTION Box:
Typically, the Mentee's response to the Third Question in the SOLUTION Box will be a clearly defined "Solution Belief." However, some inexperienced Mentee's will respond to this question by simply restating, or rewording, their "Perceived Problem." If you find that this is the case, offer some basic orientation regarding the distinctions between The Three Elements of a Solution; "Solution Behavior," "Perceived Problem," and "Solution Belief."